

### MAJI MATITU ELECTRICALS LTD. COMPANY PROFILE

### **INTRODUCTION:**

Majimatitu Electricals Ltd is a leading provider of air conditioning services for both residential and commercial clients. With over 14 years of experience in the industry, Majimatitu Electricals has built a reputation for providing top-quality installations, repairs, and maintenance services. Our team of highly skilled technicians has the expertise and experience to handle any issue, and they always strive to exceed their clients' expectations.

The company's services include telecommunication ICT and Security Systems, Electrical Contractors as well as air conditioning installation for a wide range of systems, including central air conditioning, split systems, ductless mini-split systems, data centers precision cooling and more. We also offer expert air conditioning repair services for all types of systems, as well as regular periodic maintenance services to keep systems running efficiently.

In addition to air conditioning services, Majimatitu Electricals Ltd also provides indoor air quality services, including air purifiers, humidifiers, and dehumidifiers.





To be the leading provider of innovative and energy-efficient air conditioning solutions for homes and businesses, improving the comfort and quality of life for our customers while protecting the environment.



Our mission is to be the most reliable and trustworthy provider of air conditioning services, offering a comprehensive range of solutions for residential and commercial customers, delivered with the highest level of expertise and attention to detail.



#### **Quality:**

We are committed to delivering high-quality air conditioning services that meet or exceed our customers' expectations, with a focus on craftsmanship, reliability, and attention to detail.

#### **Professionalism:**

We conduct ourselves with professionalism, integrity, and respect, treating our customers and employees with fairness, honesty, and transparency.

#### Innovation:

We embrace innovation and strive to stay ahead of the curve by adopting new technologies, techniques, and best practices that improve our services and provide added value to our customers.

#### Sustainability:

We recognize the importance of environmental sustainability and strive to promote energy efficiency, reduce waste, and minimize our carbon footprint in all aspects of our business.

#### **Customer Satisfaction:**

We place a high value on customer satisfaction and are dedicated to providing exceptional service and support to ensure our customers' needs are met and their expectations are exceeded.

#### Safety:

We prioritize safety in all aspects of our business, ensuring that our services and operations are conducted in compliance with all applicable safety regulations and industry standards. SERV

#### **Air Conditioning Installation:**

Our team of expert technicians can install a wide range of HVAC systems, including central air conditioning, split systems, ductless mini-split systems, and more. We work with the industry's leading brands and ensure that all installations are done with the highest quality and professionalism.

#### Air Conditioning Repair:

Our technicians are trained and experienced in repairing all types of air conditioning systems, regardless of the make or model. We offer emergency repair services 24/7, and we always strive to diagnose and fix the problem as quickly as possible.



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#### **Air Conditioning Maintenance:**

We offer regular maintenance services to ensure that your HVAC system is operating at peak efficiency. Our maintenance services include tune-ups, filter replacements, and cleaning, which can help extend the life of your air conditioning system and reduce energy costs.

#### **Indoor Air Quality:**

We also offer indoor air quality services, including air purifiers, humidifiers, and dehumidifiers. These services can help improve the air quality in your home or business and ensure that your HVAC system is running efficiently.

#### **Electrical Works Contractors**

Our company operates across Tanzania, offering electrical services for a wide range of sectors, includina residential, commercial. retail. industrial. and power distribution line projects from installations. The varv constructing new infrastructure to modifying and upgrading existing electrical systems. Our company's project teams provide end-to-end including design. installation. services. commissioning, and handover.

To ensure timely and cost-effective completion of projects, the on-site electrical installation teams work closely with our clients. They bring extensive experience, qualifications, and certifications to the table, enabling them to provide the best possible work. Furthermore, they offer expert assistance and advice on the overall design, fault-finding, and installation when required.

#### **Telecommunication ICT**

Maji Matitu Electricals has the expertise to handle all your business technology needs, regardless of their simplicity or complexity. We provide end-to-end services, including planning, designing, installing, and maintaining Information and Communication Technology infrastructure that meets all your current and future business requirements.









Our services extend throughout Tanzania, and we cater to a diverse range of clients, ranging from private individuals to national and international organizations in various business sectors. We undertake projects of various sizes, including offices, factories, residential buildings, hotels, education and health facilities, and government buildings.

#### Security Systems

Maji Matitu Electricals employs specialized engineers who focus on security and fire alarm systems. We offer expert services, including designing, installing, and maintaining high-end integrated systems that are suitable for both small and large premises. Our team works closely with clients to understand their needs and preferences, and we provide intelligent and comprehensive systems that offer cost-effective protection for staff, property, and businesses at all times.

We offer a range of products and services, including fire alarms, detection systems, gas fire suppression systems, and emergency communications. Additionally, we provide CCTV design, installation, and maintenance, access control system design, set-up, installation, and maintenance, and intruder alarm systems design, installation, maintenance, and consultation. We also provide ongoing maintenance services for all our installations.





Majimatitu Electricals Ltd, we are proud to have a team of highly skilled and experienced technicians who are dedicated to providing top-quality air conditioning services to our clients. Our technicians are all fully qualified, certified, and licensed to perform all types of air conditioning installations, repairs, and maintenance.

Our team includes both senior technicians with many years of experience and junior technicians who are eager to learn and grow in their profession. All of our technicians undergo regular training and certification programs to ensure that they stay up-to-date with the latest advancements in the industry.

Some of our technicians have specialized certifications in specific areas, such as energy efficiency, indoor air quality, and commercial HVAC systems. We are proud to have a team of technicians with a diverse range of skills and expertise, allowing us to provide comprehensive air conditioning services to both residential and commercial clients.

With Majimatitu Electricals Ltd, you can trust that our team of technicians has the knowledge, experience, and certifications necessary to provide reliable, professional, and top-quality air conditioning services

#### EXPERIENCE

Majimatitu Electricals Ltd has been providing top-quality air conditioning services for over 14 years. In that time, we have completed hundreds of projects for both residential and commercial clients across the country. Our team of highly skilled technicians has extensive experience in all aspects of air conditioning installation, repair, and maintenance.

Over the years, we have developed a reputation for excellence in the industry, and our clients include some of the most recognizable names in the region. We have worked with major corporations, small businesses, and individual homeowners, and we are proud to have built lasting relationships with many of our clients.

Our team of technicians includes NATE-certified professionals with an average of 10 years of experience in the industry. We also invest in ongoing training and education to ensure our team is up-to-date on the latest technologies and industry best practices. At Majimatitu Electricals, we are committed to providing our clients with the best possible service and expertise in the air conditioning industry.



# OUR PARTNERS

"Customer satisfaction is our top priority at Maji Matitu Electricals. We are committed to providing personalized and reliable services that meet the unique needs of our clients, delivered with professionalism and a focus on quality. Our goal is to exceed expectations and build long-term relationships with our clients based on trust and exceptional service."



## Customer Testimonials

" Majimatitu Electricals Ltd is the best Electromechanical company I have ever worked with! Their team is knowledgeable, professional, and always willing to go the extra mile to ensure customer satisfaction. They installed a new central air conditioning system in my home last year, and it has been working flawlessly ever since. I highly recommend Majimatitu Electricals Ltd to anyone in need of air conditioning services!" –

#### Hamad Abdallah – CEO - NHC

"I have been working with Majimatitu Electricals Ltd for several years, and I can honestly say that they are the best in the business. Their technicians are always prompt, courteous, and skilled, and they always go above and beyond to ensure that our air conditioning systems are running at peak efficiency. I highly recommend Majimatitu Electricals Ltd to any business looking for reliable and high-quality air conditioning services." -

#### Mr. Rithuan Mringo- Chairman Derm group

" Majimatitu Electricals Ltd is simply the best! I had an emergency repair issue with my air conditioning system, and they were able to send a technician out to my home within an hour. The technician was able to diagnose and fix the problem quickly, and I was back up and running in no time. I appreciate their fast and reliable service, and I will definitely be using them for all of my air conditioning needs in the future." -

#### Mr. Sultan Issa Mudeme- CEO Gimco Africa Ltd



### Awards and Certifications

List any awards or certifications that the company has received for their services or commitment to quality.

	CRO	No. 0607
CONTRACTO	RS REGIST	RATION BOARD
CERTIFICA	TE OF R	EGISTRATION
7	his is to Certif	y that
Maji Mat	titu Elect	rical Limited
	is registered	as
SPECI	ALIST CON	ITRACTOR
Clas	s Two	
Registration No. SPM2/2.	26/12/2014	Category Local
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Heating, Ve	entilation &	Air conditioning
In accordance with the	provisions of 7 Act No. 17 of 1	he Contractors Registration 1997
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This Certificate	is held subject to the By-I	surs made under the Act.





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